



FOR INTERMEDIARY USE ONLY

Did you know?

For every 10 people we help to buy their own home, over 7 are thanks to brokers like you.

We couldn't do it without you, so we're always looking for ways to support you better.

Here are some of the many changes we've made to help you over the last 12 months.

Recognising and supporting you

- Business Development Advisers in our regional teams support you with local knowledge, nationwide
- You can secure a new switcher product up to 5 months before the end of the existing product
- Our mortgage maturity letters remind members that they can contact their broker for advice

Greater choice and flexibility

- Standard LTV limits now apply for clients who'll own two or more properties on completion of their new Nationwide mortgage, provided they'll have a single mortgage on completion
- Your armed forces clients can use a Forces Help to Buy loan in conjunction with the Help to Buy Equity Loan or Shared Ownership schemes, when used in addition to an acceptable minimum deposit
- New build offers are automatically extended by a further 45 days when the offer reaches 5 months

Saving you time

- In NFI Online:
 - we've made it easier for you to access your clients' Rate Switch information
 - we've added banners on five key pages linking to online information that could help answer any questions you may have
 - you can upload files up to 9mb, plus JPEGs are now supported in addition to PDF files
- We include an Automated Valuation Model (AVM) estimate in our mortgage maturity letters, giving your client a more reliable property value.
- Our case management process helps your clients to get a quicker offer
- We've simplified evidence of deposit requirements
- For State benefits and Maintenance payments, we just need 3 months bank statements. No proofs needed for Child benefit

For more detail on all these changes,
go to nationwide-intermediary.co.uk/thankyou